Junior Electronics-Computer Engineer

Tec IT?

Another one of those dark recruitment agencies? An intrusive interim office that stalks you with phone calls? A new Internet of Things hype?

Nothing of this. TEC IT is an independent IT consultancy company. We belong to a major European player, The House of HR: a house full of companies that are engaged in linking the right employees to the companies that best suit them. Our room in that house is TEC IT: our company looks for (and finds) the best IT staff for big companies in Belgium.

We recruit IT Experts and Young Talents and place them as consultants to one of the many companies in our portfolio.

For our Young Talents, we go a step further. We give them full support in order to become talented consultants: we place them at one of our companies and we pay for the training they need for their assignment. They also receive coaching in soft skills, a solid monthly salary and a cool car. They are then able to start a great career as IT consultants !

Our customer?

Is the leader in the development of high power electronics systems and is located in Louvain-la-Neuve.

Concretely?

After an internal training on our products and systems range, our concept, culture and company strategy, you will be in charge of developing and managing a new customers portfolio in new areas.

You will identify new opportunities based on our great references in our niches of market, visit the customers and bring sales leads.

You will be supported by the technical department and the product engineers and be responsible for analyzing customers' specifications and issuing the sales quotations.

You will follow the quotation's portfolio for your customers and prospects and make the final negotiations.

You will be responsible for your sales objectives fixed and committed each year.

Some travel (Europe and sometimes worldwide) might be required (Max 40% to 50% of your time).

Are you the person we are looking for?

- Do you have some experience and/or knowledge in C / C ++, Python, QT, HTML / CSS / JavaScript and Linux ?
- Do you speak English fluently and have a good level of French?
- Are you interested in a position as a Technical and Sales Engineer in a B2B (industrial) environment and services?
- Are you interested in power electronics, electricity, rectifiers, AC/DC (not the band) or digital controllers?
- Do you have a sales talent and are you able to build long-term customer relationships?
- Are you user-oriented?
- Are you a team player?

…Then you are the ideal IT candidate for our customer. Feel free to drop by at TEC IT for a chat, we have the best coffee in Belgium and we will keep a chair warm for you ☺