

A woman with dark curly hair and glasses, wearing a blue patterned shirt, and a man with light brown hair, wearing a brown blazer over a blue striped shirt, are looking at a smartphone together. The woman is on the left, and the man is on the right. They are both smiling and appear to be in a professional setting.

V O L V O

/CAREER

WE BUILD TRUCKS WITH PASSION

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Technical Sales Engineer

Solliciteer via jobs.be@volvo.com of via de website www.mijnvolvojob.be

The Volvo Trucks brand has existed for several years and has a strong position worldwide. It is one of the world's best known and most respected brands within the commercial vehicle industry. The brand is associated with the core values quality, safety and environmental friendliness. At Volvo Trucks you will be part of a global and diverse team. We work with passion, we trust each other and we embrace change to stay ahead of the market. 'Together we move the world' because we want to help our customers.

Do you just love to ...

Are you passionate about our trucks and would you like to contribute to growing volumes by promoting and evolving the product offer and customer requirements? A combination of technical vehicle knowledge, truck application expertise and commercial aspects mixed with a wide contact network in Volvo Trucks.

In Trucks Sales Management we are now looking for a Technical Sales Engineer within the Technical Sales Support team.

You will be the technical & commercial interface between the Volvo Trucks factories (Ghent, Tuve, Blainville) and the French, Italian or German market.

You support dealers with product and technical advice concerning our product range.

You implement, develop and quote Customer Adaptation requests in close partnership with your colleagues, the regional Product Manager, field Sales Engineer and the engineering department.

You assist the dealer in using sales tools and systems.

All in all, an excellent opportunity to be part of growing the business in this dynamic part of the world.

Are we the perfect match'?

You have a genuine interest in our products and how they should be specified for optimal usage in various applications. We also need you to possess a clear customer focus and really enjoy spending time with markets and their customers. Your closest colleagues will be the other Technical Sales Engineers, market Product Managers, market Sales Engineers and Salesmen with whom you will form an unbeatable team.

What we believe you have:

- Technical understanding of Truck solutions
- Application expertise vs. customer usage
- Superstructure knowledge
- Service mind-set and sense of urgency
- Strong organizational, communication and interpersonal skills
- Fully proficient in written & spoken English combined with French or Italian or German.
- Market experience is an advantage

Almost convinced?

- Work in a multicultural environment with contacts from around the world
- Flexible working hours in agreement with colleagues
- A sustainable organization with possibilities to evolve further